



Almaviva CyberSecurity Practice



4th October 2017

Almaviva Group— Overview, Positioning & Offering

Almaviva – as the leading ICT and System Integration in Italy – develops **innovative and high-value IT solutions**, leveraging a high level of knowledge of business processes and a mix of strategic partnerships, dedicated competence centers, international certifications and **a long and consolidated experience** reached for **Private Companies and Public Entities**



Where we are

Italy, Belgium, Romania, Brazil, China, Tunisia, United States, Colombia



733 mln

Company Revenues 2016



ICT Platform & Services

- Cloud Computing
- Cyber-Security
- System Integration
- IoT Platform



People Centered Applications

- Natural Language Interpretation
- Big Data & Advanced Analytics
- Adaptive interfaces
- Vocal recognition



BPO & Customer Experience Services

- Multichannel support
- Sales
- Credit recovery
- Logistics

Almaviva Business Unit Transportation



Our market segments and target customers are passenger and freight transport operators, infrastructure managers, port authorities, local authorities engaged in developing and managing local integrated passenger mobility systems and services and, last but not least, “last mile” logistics providers.

Building on our exclusive rail engineering know how, over the years we have rolled out a comprehensive range of solutions and services for Local Public Transport and Logistics



Almaviva Business Unit Transportation

Partnership to 360 ° to create the digital excellence on strategic transport assets and logistical system of the country

01

Operating systems
mission critical

02

Distinctive platforms
HUB and digital services

03

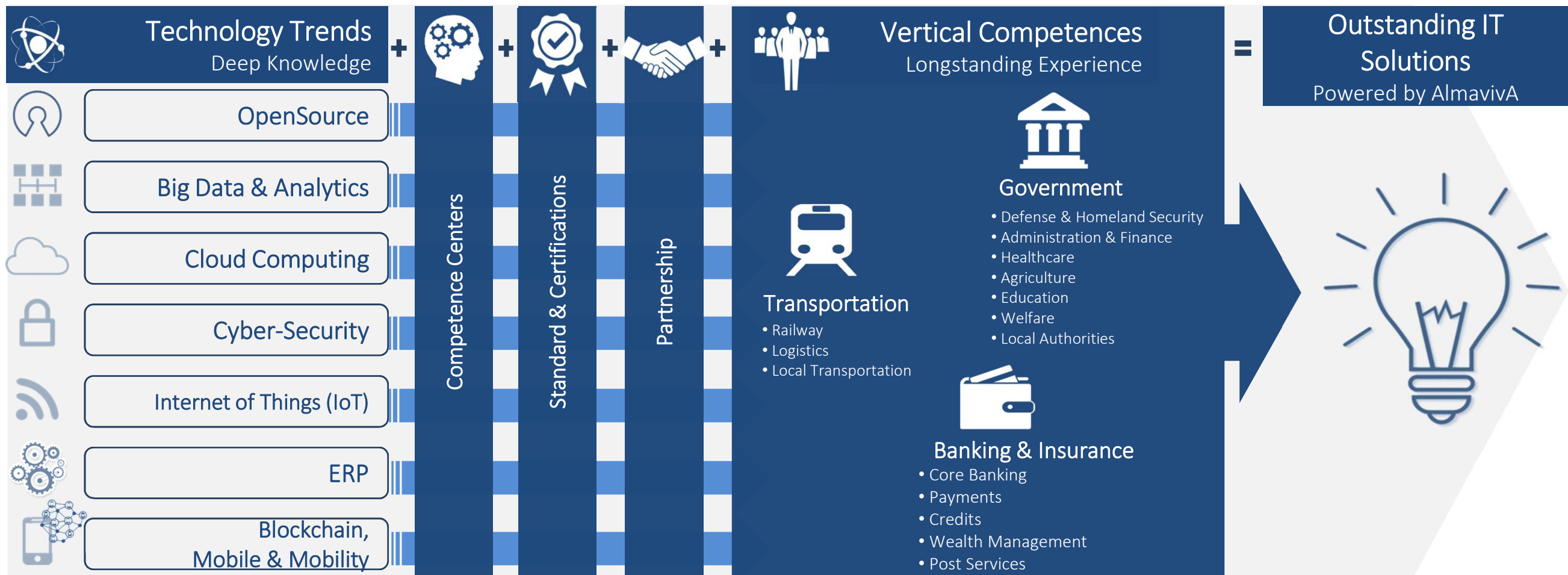
Development of
international markets

Almaviva – The “Value Mix” Strategy

Almaviva combines:

- A long experience in managing “market leading” **technologies**
- A deep knowledge of customer companies’ business process such as PA, Transportation and Financial services
- Strategic **Partnerships**
- International **Certifications**

This Value mix enables Almaviva to turn ideas or **customers needs** into **efficient IT solutions**



CyberSecurity Offering: Value Proposition

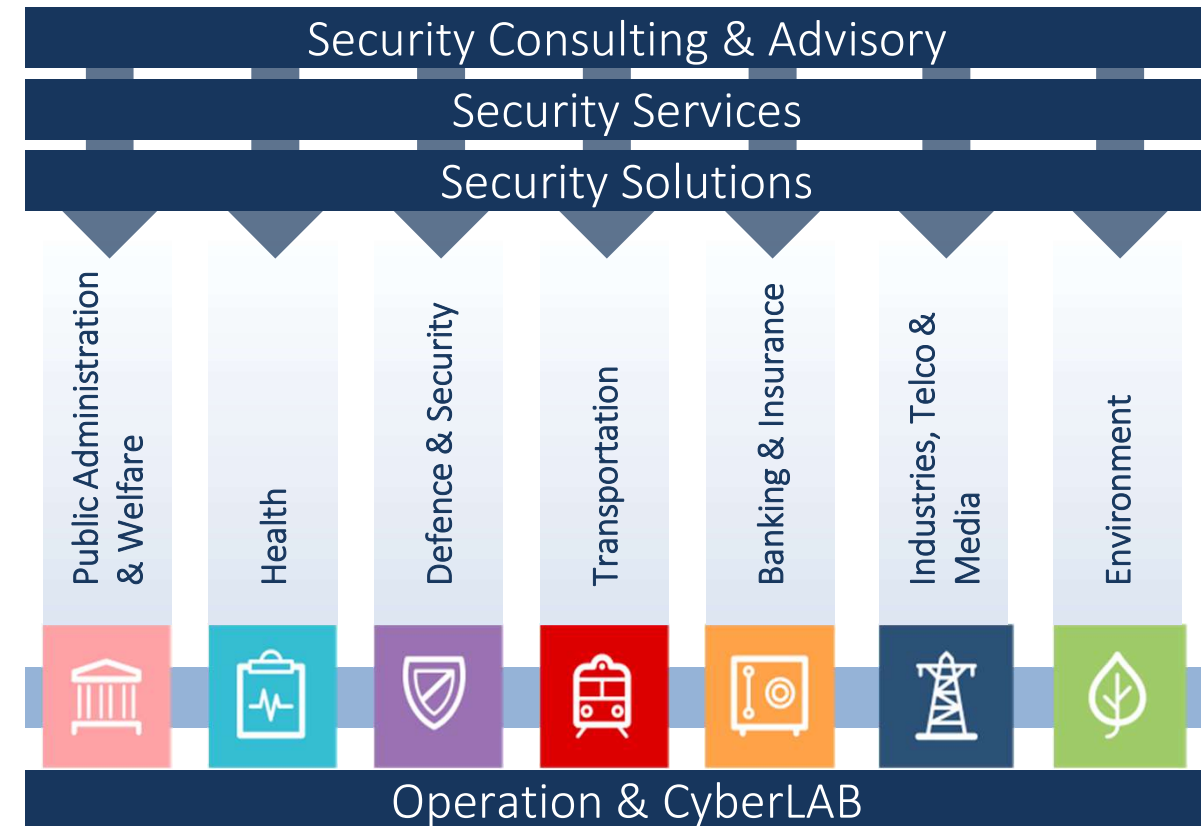


Distinctive values

- Strong skills in all Cyber Security and market contexts
- Complete offering **End-to-End**:
 - ✓ Strategies definition and execution
 - ✓ Solutions design and integration
 - ✓ Management in operation
 - ✓ Managed Security Services (MSS)
- Innovative technology solutions through products made in our R&D laboratories “Cyberlab”
- **Partnership and collaborations** with international Player in Cyber Security, to integrate «best of breed» solutions in the Cyber Security strategic areas:
 - ✓ Identity, Authentication, Threat Intelligence, Anti-Fraud & Mobile Security, Transaction Security



Positioning



Almaviva CyberSecurity Offering

The **CyberSecurity Practice** provides solutions and services to customers involved in Cybersecurity area. The offering ranges from Consulting Services - Strategy, Risk Management, Governance, Policy Compliance - to Identity & Access Management and Biometric Authentication, Cyber Defense & Intelligence, Managed Security Services and Advanced Cyber Security Threat Management solutions, completing the scenario with Anti-Fraud, including mobile-specific solutions



Security Consulting & Advisory



System Integration



Solution on premise and as a service



Almaviva

Thank
you.